## Lubricator King Distributions C.C.

t /a GreaseMax SA C.C.

## **Table of Differences**

ALL Other Automatic Lubricators on the Market

And

Lubricator King® Lubricators



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Lubricator King Distributions is Level 4
BBBEE

OTHER AUTOMATIC LUBRICATORS	LUBRICATOR KING® AUTOMATIC LUBRICATORS
1) Manufacturers of other automatic lubricators, have not be designed to be a core product but merely an add on to their other core business.	Lubricator King® International and it's Manufacturing Partner in Germany did Market testing, analyzing all the variables and dependencies in other / historic single-point automatic lubricators' designs that have caused them to not be sustainable, reliable, effective according to Tribology standards And cost efficient. They then out engineered all those dependencies and variables to present a Superior and Precision Automatic Lubricator that would be the Quality Reliable fail-proof option to all Engineering and Maintenance sections.
2) Their Bodies are plastic. If dented, the operation fails.	Lubricator King® lubricator bodies are Mild Steel (Zinc), Superiorly robust for tough conditions. If dented, the operation on Lubricator King® continues as normal.  This also makes Lubricator King® best suitable product for Underground Operations.
3) 98% of other automatic lubricators are energized by a Lithium Battery. Even though the sales people of other automatic lubricators tell end users that batteries and the empty lubricator can be disposed of via industrial waste – This is a ISO 14001 NON COMPLIANCE as batteries should be specially disposed of according to radioactive / acid procedures.  Most importantly, this dependency is a	NO Batteries in Lubricator King®. Lubricator King®,once empty is disposed of via industrial Waste Compliant to ISO 1400 standards -, once empty there is not a drop of grease left within a Lubricator King.

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variable as a battery can fail. Also, it is very limited in 'power' and incomparable to the pressure strength of our product.	
4) 99% of single point automatic lubricators must be mounted directly onto the grease-nipple (posing a lot of tamper risk) Due to the limited 'strenght pressure' the lubricators possess of (batteries, preset gas cells & spring types). Thus "Gravity feed" positions are always suggested to the clients, not more than 20cm away from the bearing.	Lubricator King® is the Single point Automatic Lubricator that can build a discharge pressure range between 80psi -150 psi, Making it one of the few Single point automatic Lubricators that be mounted 1 meter away from the Bearing via an Extension line (8mm id) in ANY POSITION.
5) Most other designs have SETTINGS. This is major problem on site, as should it be installed – the fitter or operative installing it have not been trained on which setting provides accurate interval greasing quantity to specific equipment. Thus more often, they simply select any setting (if any) and put it on the equipment, resulting in inaccurate miss greasing or either over or under greasing. The mechanical set-up behind the settings to make the units discharge differently, often also jammed resulting in failure of operation.	NO SETTINGS. Four individual Automatic Lubricators, COLOUR CODED, each Pre-Designed to provide Precision Interval Greasing to Specific Shaft size ranges according to Tribology Standards. CANNOT Open Top of Lubricator King like other Chemical Automatic Lubricators causing hazard, Thus Safest Chemical operated Lubricator.
6) Activation procedures, and sometimes electronic are complexed and long.	1 step activation!
7) The above point, most times lead to Companies who have decided upon using automatic lubricators to Outsource the total process as it would be to difficult a task to integrate it successfully inhouse – due to employee illiteracy and time constraints to train employees to use a product, with complex activation procedures, successfully.	During Planning of recording which Lubricator King® will be assigned to which ever equipment to provide precision interval greasing – it is determined that FOR EXAMPLE all Water pumps use only One month Lubricator King (code: yellow) and Employees Can simply be orientated that- for the pumps to only use Yellow Lubricator King lubricators and you activate by fastening the cap. VERY EASY / USER FRIENDLY.
8) High costs and over priced.	Lubricator King® Distributions C.C. Core operating value is "LEAN" and our cost prices are kept exceptionally low, for purpose to make market entry easier to attain our Vision to take over the single point automatic market in Southern Africa
9) They simply deliver the boxes and No additional material, services are made available without additional costs.	Lubricator King®, and our Agents are part of PLANNING for clients to integrate Lubricator King into planned maintenance of the Client, Orientation of Teams are part of our unit price and free material with professional information integration to all relevant departments of the client.
10) The discharge flow out of other automatic lubricators is not a constant film of grease, but irregular blops if operating.	Lubricator King discharges a Constant grease film, once activated providing continues precision interval greasing films to the bearing. THIS being the Best Tribology Scenario for Total Extended Bearing Life.

11) If a blockage occurs, the units fail as it doesn't have sufficient pressure to push through the blockage.	As soon as blockage occurs, Lubricator King continues building pressure up to 10 bar which before then push out the blockage.
12)Some designs on the market is "boer maak a plan" and are refillable. This is very poor practice as you will as Certainly get contamination in refilling which will significantly limit bearing life and end up in bearing failure.  The logistics of booking refills and new batteries, new springs in and out + managing the operational side of this is Chaos. Please do enquire at sites where they attempted this.	100% precision interval greasing, Performance Reliability. Thus NO refilling. Only replacement of Reliable Lubricator King Lubricators already filled with Grease.
13) Cannot be used on or under water.	Lubricator King® works under water.
14) Other Automatic Lubricators possess of components that is Flammable underground and are unsafe underground.  Also, all Other type Chemical Operated lubricators on the market can be very hazardous due to fact that their caps can be opened and chemicals can touch humans, causing major hole burns into places of contact.	Lubricator King® is safest non-flammable Automatic Lubricator for Underground operations. NO RISK. Furthermore, Lubricator King® is the Only Chemical Operated Unit that is Completely Sealed and that Cannot be Opened after activation – Making us the SAFEST AUTOMATIC LUBRICATOR ON THE MARKET.
15) No credible references available on reliability,Little pressure, meek body, baterries, electronics, settings, high prices, not accurate greasing quanities, not facilitated orientated or service support.	Superior design, strongest unit on market, Fail proof performance, Credible References. FREE ISO 9001 Quality Identification Stickers FREE End User Training FREE 24Hours Technical Support Companies who Standardise with Lubricator King will receive FREE Qualified Project Management Services to Facilitate the Full Integration into Teams, SAP Systems and Procedures to Fully realise the ROI.